



EXPRESSION OF INTEREST (EOI)

EOI for Market Exploration for Natural Gas Compression and/ or Gas Dehydration Services

1. Introduction

Oil and Natural Gas Corporation Limited (ONGC) has recurring requirements for **Natural Gas Compression and/or Gas Dehydration Services** across its operating locations in India. These requirements are generally executed on a service basis, wherein the service provider arranges suitable equipment and provides comprehensive operation and maintenance services. The contract tenure is typically envisaged for **three to five years**. The final configuration, quantities, sites and tenure will be defined in the relevant tender documents.

ONGC proposes to undertake **broad market exploration across the value chain** to identify experienced and potential entities capable of executing these services, either independently or through suitable consortium arrangements.

ONGC fulfils its GCS and/or GDU requirement through multiple tenders floated from time to time. Historical procurement analysis indicates that the cumulative annual value of these tenders exceeds ₹200 crore, reflecting a significant and recurring market opportunity.

2. Key Information and Dates

EOI Reference Number	ONGC/GCS/EOI/2026/01
Date of Issue	18- Sept-2026
Pre-Submission Meeting	25- Sept-2026
Last Date for Submission of EOI	05- Oct-2026
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3. Objective

The primary objective of this EOI is to **explore the vendor landscape of gas compression and / or dehydration service providers** and to gather structured market intelligence that will enable ONGC to:

- Identify potential participants across City Gas Distribution and allied industrial value chains.
- assess the market's ability to provide integrated or separate gas compression and gas dehydration services tenders

4. Nature and Indicative Technical Envelope of the Requirement

4.1 Service & Contracting Philosophy. ONGC envisages hiring complete **Natural Gas Compression and/or Gas Dehydration packages** on a service basis, including transportation, installation, hook-up, commissioning and performance demonstration. The service would also include round-the-clock operation and maintenance, competent manpower, supervision, tools, consumables, critical spares and suitable standby arrangements.

4.2 Indicative Process & Technical Requirements. An illustrative reference duty is given below only to facilitate market response:

- a) **Package capacity:** approximately 50,000 to 100,000 SCMD.
- b) **Suction pressure:** approximately 4 to 8 kg/cm²(g).
- c) **Discharge pressure:** approximately 50 to 55 kg/cm²(g).
- d) **Compression technology:** reciprocating and/or centrifugal, selected to suit duty and site conditions.
- e) **Driver:** gas engine or another suitable proven driver.
- f) **Availability philosophy:** N+1 or an equivalent arrangement for operational continuity.

The above parameters are indicative and do not constitute a firm technical specification. Final capacity, pressure conditions, gas composition, process configuration, battery limits will be site-specific and stated in the relevant tender

5. Categories of Entities Invited

This Responses are invited from individual entities or proposed consortiums falling under one or more of the following broad categories:

- a) **City Gas Distribution Compressor O&M Operators:** Agencies engaged in operation and maintenance of natural gas compressor packages in City Gas Distribution (CGD) networks or similar gas-handling facilities, having relevant compressor O&M capability.
- b) **Compression & Dehydration Service Providers:** Providers of Natural Gas Compression (GCS), Gas Dehydration (GDU) or integrated services, including hiring or operation and maintenance of such packages.
- c) **Manufacturers, Packagers & Technology Providers:** Manufacturers, packagers, system integrators, rental providers, and technology suppliers for gas compression and/ or dehydration systems
- d) **EPC, Installation & Lifecycle Service Providers:** EPC/LSTK/SITC contractors and specialized agencies involved in installation, commissioning, operation, maintenance, revamping, or overhaul of compression and dehydration facilities
- e) **Adjacent-Sector Participants & Consortiums:** Entities from energy, pipeline, refinery, petrochemical, fertilizer, or allied sectors, including consortiums with complementary capabilities relevant to GCS and/or GDU services



- f) **Other Competent Organizations:** Any other entity having demonstrable experience, technical expertise, competent manpower, and resources to provide Gas Compression and/or Gas Dehydration services.

6. Key Outcome of this EOI

The EOI is expected to enable ONGC to:

- a) **Assess Market Depth:** Identify the available and potential vendor base for Gas Compression and Gas Dehydration services.
- b) **Identify New Market Participants:** Explore participation from CGD operators, OEMs, system integrators, EPC/LSTK/SITC contractors, adjacent-sector players and consortiums with relevant capabilities.

7. Information Sought from Interested Parties

Interested parties are requested to submit the following information in support of their capability. The data will be used solely to gauge the depth of the eligible market.

6.1 Firm Profile & Financial Standing

- a) **Corporate profile:** legal name, year of establishment & ownership
- b) **Annual revenue:** average annual revenue over the last three (3) financial years.
- c) **Net worth:** Net worth for each of the last three (3) financial years

6.2 Gas Compressor or Gas Dehydration Experience: Refer Annexure-1

8. Submission Guidelines

The EOI submission guidelines are following:

- 1. **Language & currency:** English; all values in Indian Rupee (₹)
- 2. **Contents checklist:** (i) firm profile & revenue; (ii) Experience Details

Submission Deadline: 24.09.2026

Submission Format: Electronic copies in PDF/PPT format (& additional documents), submitted via email to singh_ak25@ongc.co.in , madhavan_s@ongc.co.in & sanghi_sanjiv@ongc.co.in

9. Disclaimer

- a) This EOI is solely for the purpose of market exploration. It does not constitute a commercial tender or RFP, nor does it commit ONGC to proceed with any procurement process.

Natural Gas Compressor or Gas Dehydration Experience**Details of Experience:**

S.N	Client/ Location	Services	Gas Capacity (SCMD)	Suction pressure (in Kg/cm ²)	Discharge pressure (in Kg/cm ²)	Op Model	Year of Contract Execution
1							
2							
3							

Note :

- a) In “**Services**” fill relevant service i.e.
- Gas Compression Services **OR**
 - Gas Dehydration Services
- b) In “**Op Model**” fill either one from :
- O&M **OR**
 - Equipment with O&M **OR**
 - SITC **OR**
 - LSTK **OR**
 - Major Overhauling of Natural Gas Compressor
- c) Relevant project, Execution model and contract experience in the last seven (7) years.